ALPHA MINDS
OUTTHINK • OUTBUILD • OUTLAST

Alpha Revenue Accelerator				
Levels	**Type**	**Dates**	**Time**	**Day**
Phase 1	Foundation & Sales Reset			
Week 1	Training	24th Nov 26	2:30 to 5:00 pm	Tuesday
Week 1	Implementation	26th Nov 26	2:30 to 5:00 pm	Thursday
Week 2	Training	1st Dec 26	2:30 to 5:00 pm	Tuesday
Week 2	Implementation	3rd Dec 26	2:30 to 5:00 pm	Thursday
Week 3	Training	8th Dec 26	2:30 to 5:00 pm	Tuesday
Week 3	Implementation	10th Dec 26	2:30 to 5:00 pm	Thursday
Phase 2	Sales Conversion & Buyer Engagement			
Week 4	Training	15th Dec 26	2:30 to 5:00 pm	Tuesday
Week 4	Implementation	17th Dec 26	2:30 to 5:00 pm	Thursday
Week 5	Training	22nd Dec 26	2:30 to 5:00 pm	Tuesday
Week 5	Implementation	24th Dec 26	2:30 to 5:00 pm	Thursday
	New Year Break	25th Dec to 4th Jan 27		
Week 6	Training	5th Jan 27	2:30 to 5:00 pm	Tuesday
Week 6	Implementation	7th Jan 27	2:30 to 5:00 pm	Thursday

Phase 3	Sales Systems & Execution Excellence			
Week 7	Training	12th Jan 27	2:30 to 5:00 pm	Tuesday
Week 7	Implementation	14th Jan 27	2:30 to 5:00 pm	Thursday
Week 8	Training	19th Jan 27	2:30 to 5:00 pm	Tuesday
Week 8	Implementation	21st Jan 27	2:30 to 5:00 pm	Thursday
Week 9	Training	25th Jan 27	2:30 to 5:00 pm	Monday
Week 9	Implementation	28th Jan 27	2:30 to 5:00 pm	Thursday
Phase 4	Sales Leadership & Revenue Scale			
Week 10	Training	2nd Feb 27	2:30 to 5:00 pm	Tuesday
Week 10	Implementation	4th Feb 27	2:30 to 5:00 pm	Thursday
Week 11	Training	9th Feb 27	2:30 to 5:00 pm	Tuesday
Week 11	Implementation	11th Feb	2:30 to 5:00 pm	Thursday
Week 12	Training	16th Feb 27	2:30 to 5:00 pm	Tuesday
Week 12	Implementation	18th Feb 27	2:30 to 5:00 pm	Thursday

Note - Since 26th Jan 27 is Republic Day. Session is pre-poned to 25th Jan